

# RECIPROCITY™

## NEWSLETTER

1ST MEETING | OCT 2 2017

ACES GUILD MEETS EVERY MONDAY 7:30 AM TO 10 AM  
THE FORTUNE SELECT GLOBAL, MG ROAD, GURGAON

Reciprocity is a forum where Business Owners, Professionals and Corporates come together to leverage each other's business matrix and impact each other favorably



**GUEST SPEAKER** MR. SALIL SAHU  
**KEYNOTE** - Leadership & Management



## KNOWLEDGE NUGGET Aman Batra

What Entrepreneurs can learn from Mahatma Gandhi

### Performance, Articulation & Timing (PAT)

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**WINNER** Aditya Kashyap

#### The Elevator Pitch

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A persuasive speech that sparks interest in what your organization does.



**MEMBER BUSINESS PRESENTATION** JK Mehta  
Vsecure – Insurance Services

Jk Mehta - your financial doctor . Your financial health improves your physical health .

# RECIPROCITY™

2ND MEETING | OCT 9 2017



**GUEST SPEAKER** MR. SUMEET KAPUR  
**KEYNOTE** - Building an exit plan.



## KNOWLEDGE NUGGET Aman Batra

Case study of whatsapp

### Performance, Articulation & Timing (PAT)

Topic: Are leaders born or made?



**WINNER** Aditya Singh

#### The Elevator Debate

The Elevator pitch was moved out today and the new concept of the Elevator Debate was brought in.



**MEMBER BUSINESS PRESENTATION** Aditya Kashyap

Sun is Fun - Solar Solutions

Aditya launched the new logo of his company at Reciprocity!

Sun is Fun is a Solar EPC (Engineering, Procurement & Commissioning) company with expertise in roof-top solar solutions for residential and commercial establishments.

[reciprocity.net.in/](http://reciprocity.net.in/)

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3RD MEETING | OCT 16 2017



**GUEST SPEAKER KEYNOTE MR. MANOJ**  
No Money Marketing



**KNOWLEDGE NUGGET** Aditya Singh  
Visual Storytelling

Performance, Articulation & Timing (PAT)



**WINNER** Shiv Grover

**The Elevator Debate**

Do women make better Leaders or men?



**MEMBER BUSINESS PRESENTATION** Aman Batra  
One & Only – Manufacturer of handcrafted furniture

At One & Only Legendary Furniture we design and create luxurious furniture for homes, offices and farms, and specialise in creating customised solutions for your living and working spaces.

# RECIPROCITY™

4TH MEETING | OCT 23 2017



**GUEST SPEAKER KEYNOTE** MR. RAJAT SETHI  
(G.M. THE GRAND, NEW DELHI)

Hospitality Industry - Future in India



**KNOWLEDGE NUGGET** Aman Batra  
Customer Relationship

Performance, Articulation & Timing (PAT)



**WINNER** MB Ravi Kumar

**The Elevator Debate**

3 Things Required to make a smashing 1st impression.



**MEMBER BUSINESS PRESENTATION** Antony R Julian  
Lawyer - Litigation at the Supreme Court



# RECIPROCITY™

5TH MEETING | OCT 30 2017



**GUEST SPEAKER KEYNOTE MR. NANNIAH K M**  
**KEYNOTE - 3 Dimensions for Business**



**KNOWLEDGE NUGGET** Aditya Kashyap  
Building Rapport with the Customer

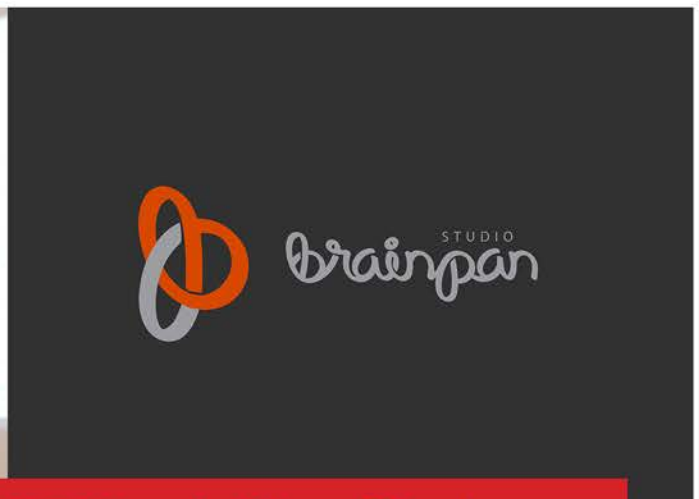
Performance, Articulation & Timing (PAT)



**WINNER** JK Mehta

**The Elevator Debate**

Is it better to be straight forward or diplomatic?



**MEMBER BUSINESS PRESENTATION** Aditya Singh  
Brainpan Studio - Making Complex → Simple

Using Animation and Videos

**FOR ALL THOSE WHO PREFER THE EVENINGS,  
NOW NETWORK ANYTIME,**

# **RECIPRO****CITY™**

**Evening Meeting  
Meet Successful Entrepreneurs  
&  
Make Powerful Connects**

**VENUE**

**Fortune Select Global, Mg Road, Gurgaon**

**+91 96505 22255**

**+91 98182 03992**

**[contact@reciprocity.net.in](mailto:contact@reciprocity.net.in)**

**[www.reciprocity.net.in](http://www.reciprocity.net.in)**

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